



Manager-Led Coaching

PRODUCT OVERVIEW

Nauto **Driver Behavior Alerts** have automatically improved behavior in 4 out of 5 drivers.¹ For the remaining 20 percent of drivers that need formal, in-person training, **Manager-Led Coaching** equips safety and fleet management to efficiently and effectively coach with AI-assisted driver-to-trip assignment, prioritized and guided workflows, and video and critical data for coachable events.

You can't coach what you can't see.

Other solutions can potentially miss over 70% of high-risk events that Nauto detects.²

Drivers come first.

Unlike video telematics solutions, Nauto helps fleets improve safety while maintaining driver privacy.

Fleet growth grows the problem.

Manager-to-driver training and compliance is impossible to scale with growth.

MANAGER-LED COACHING

Nauto Manager-Led Coaching equips safety and fleet management leaders with artificial intelligence (AI) - powered capabilities to help train drivers more effectively and efficiently:



Easily identify coachable events

Help optimize coaching sessions with guided workflows and activity tracking for accountability.



Help reduce collisions and financial penalties

Automatically detect prohibited activities — including smoking, cell phone use, and improper seat belt use — across your entire fleet.



Quickly create actionable reports

Develop your safety program metrics for easy tracking and accountability.

Commercial auto fleets witnessed more than a 35% reduction claims with Nauto Manager-Led Coaching.

Driver Safety Study. Nauto and Atlas Financial Holdings, Inc. (2018)

Nauto is the only **Driver and Fleet Safety Platform** with simultaneous, real-time, risk assessment of driver behavior, traffic elements, vehicle movement, and contextual data. **Predictive Collision Alerts** and **Driver Behavior Alerts** help drivers prevent collisions, and Manager-Led Coaching enables safety and fleet leaders to identify, prioritize, and document coaching opportunities.

FEATURES

Safety Assessment & Event Insights

Insights Dashboard	Daily dashboard to quickly assess and address key safety, coaching, and device insights.
VERA Score®	Proprietary driver safety performance score that assesses distracted and aggressive driving.
High-Risk Events	AI-powered detection and upload of critical data, including event media (snapshots or video), of exceptions-based events: distracted driving & drowsiness, tailgating, and harsh maneuvers (acceleration, braking & cornering)
Policy Violations	AI-powered detection of common policy violations, including: improper seat belt use, cell phone use, smoking, and speeding

Coaching Workflow

Coaching Dashboard	Prioritized drivers for follow-up coaching, including safety scores, trends and focus areas.
Coachable Events	AI-enabled curation of the most coachable events, such as near-collisions.
Training Documentation	Documentation tools for coachable events for each driver.

Configurable Reports

Safety & Trip Reports	Exportable report by driver or vehicle, including safety scores, high-risk and policy violation event counts & rates, and trip activity.
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Program Tools

Driver-to-Trip Matching	AI-assisted driver assignment to trips and events.
Device Health Dashboard	Device management dashboard with installation, location, and status insights, including potential offline, loose or obstructed devices to enable timely troubleshooting.

1. Driver Safety Study. Reduce Distracted Driving with Real-Time In-Vehicle AI. Nauto. 2019.

2. Nauto assessment of in-vehicle AI risk events compared to vehicle movement risk events.

Experience the features nauto.com/product/manager-coaching

Nauto® is the only real-time AI-powered **Driver and Fleet Safety Platform** able to help predict, prevent, and reduce high-risk events in the mobility ecosystem. By analyzing billions of data points from over 650 million AI-analyzed video miles, Nauto's machine learning algorithms continuously improve and help to impact driver behavior before events happen, not after. Nauto has enabled the largest commercial fleets in the world to avoid more than 25,000 collisions, resulting in nearly \$180 million in savings.

Nauto is located in North America, Japan, and Europe. Learn more at nauto.com or on [LinkedIn](#), [Facebook](#), [Twitter](#) and [YouTube](#).

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